

ARIZONA ASSOCIATION OF REALTORS® INVITES YOU TO THE 2013



NETWORKING RECEPTION  
SPONSORED BY



# BROKER SUMMIT

Join us on

## JUNE 24, 2013

9:00 AM TO 4:30 PM REGISTRATION: 8:00 AM

ORANGETREE GOLF RESORT | SCOTTSDALE, ARIZONA

ORANGETREE RESERVATION BOOKING LINK:

<https://gc.synxis.com/rez.aspx?Hotel=19639&Chain=7670&group=AZAR>  
Group Code: AZAR

**Do you approach each day with the same enthusiasm you did when you first began your real estate career?**

### It's time to re-ignite!

Join the Arizona Association of REALTORS® and your fellow designated brokers and managers from across Arizona for a day spent learning, growing and sharing with your peers.

The 2013 Broker Summit combines presentations from leading, national speakers and local real estate, legal and risk management experts.

**This one-day event tackles the best ways to:**

- Recruit today's top talent
- Retain your best performers
- Grow your company & be more profitable
- Keep risk to a minimum
- Create a productive company culture
- Enhance your leadership style

**Keynote Speaker:**

**JON CHEPLAK**  
CO-FOUNDER OF  
THE REAL RECRUITER



As the Co-Founder of The Real Recruiter, an all-in-one recruiting solutions provider, Jon Cheplak teaches real estate professionals how to recruit for a successful business. He believes that recruiting is

the number one focus a company must have to not only survive, but thrive. Cheplak will present a step-by-step approach to prospecting, presenting, follow-up and hiring productive agents.

REGISTRATION IS ONLY **\$49** INCLUDES CONTINENTAL BREAKFAST & LUNCH



REGISTER ONLINE AT  
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