

# SUCCESS DAY

**COLDWELL  
BANKER**

RESIDENTIAL BROKERAGE

Tuesday, June 3, 2014 9:00 AM - 12:00 NOON

Doors open at 8:00 AM

## “What Your Buyer Doesn’t Know CAN Hurt You!”

- Describe your obligations to a non-client
- Identify the liabilities of a buyers’ failure to disclose
- Explain the consequences for failure to disclose
- Clarify what information is material to the transaction
- Discuss a broker’s duty to the client
- All this and more!



Speaker - **Frank Dickens**, ABR, SRS, SRES

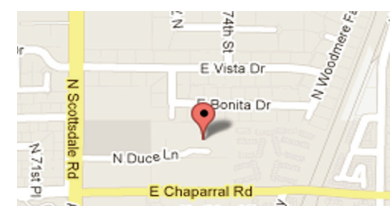
Frank Dickens has been a licensed REALTOR in Arizona for over 34 years. His passion and teaching are dedicated to risk and business management.

Course sponsored by  
**Arizona Association of Realtors®**

This course will satisfy:  
**3 Disclosure CE Credits**  
**1 Risk Reduction Credit**

Any Questions?  
Contact Alison Brunner | 480.850.3022  
Go Online to Register at  
[InsideAZmoves.com](http://InsideAZmoves.com) > education calendar

Chaparral Suites  
5001 N Scottsdale Road  
(NE corner of Scottsdale & Chaparral)



Class Sponsored by The Career Development Center | 10446 N. 74th St, #100, Scottsdale, AZ 85258 | 480.850.3022

© 2014 Coldwell Banker Real Estate LLC. Coldwell Banker is a registered trademark licensed to Coldwell Banker Real Estate LLC. An Equal Opportunity Company. Equal Housing Opportunity. Owned And Operated By a Subsidiary of NRT LLC