

Your Secret Weapon in representing seller's in today's market



The SRS- Sellers Representative Specialist Designation course- is a two-day intensive program that reinvents the way you represent sellers in today's challenging market.

- Do you have a plan to generate, secure, and market listings in 2014?
- Are you communicating your value to sellers in a way that gives you a competitive edge?

From marketing, to proper pricing, to negotiating the sale, you will walk away from this two day course with a solid plan to build your listing business.

Your Trainer: Holly Mabery. Holly has been an active REALTOR for over 13 years. Her experience in numerous seller transactions will bring real experience to the classroom.

Brought to you by: Bullhead City/Mohave Valley Association of REALTORS and AAR.

December 11-12, 2013 (8:00 – 5:00 each day). *Lunch provided*

Bullhead City/Mohave Valley Association of REALTORS classroom c/e: 3 contract/ 3 agency/
6 general

Cost: \$60 (regularly \$179)

Register: www.regonline.com/srs2013

Visit www.srscouncil.com for complete details regarding SRS designation and benefits

Attend this course and get cutting edge tools that leave your competition in the dust!