



CERTIFIED
RISK MANAGEMENT
SPECIALIST

Also approved for GRI

All signs point to success!



C/E: 6-DISCLOSURE

ARIZONA'S RISK MANAGEMENT PROGRAM

DISCLOSURE & DUE DILIGENCE

Explore how to fulfill your disclosure obligations in a real estate transaction and explore the due diligence responsibilities of the parties.

UPON COMPLETION OF THIS COURSE, STUDENTS WILL BE ABLE TO:

- Avoid the risks associated with failing to make the required disclosures to clients and non-clients.
- Identify required seller disclosures as required by common law and Arizona statute.
- Identify items required to be disclosed by buyers in a transaction.
- Understand how the *Buyer Advisory* can reduce liability.
- Avoid risks associated with inspections and investigations.

WHAT STUDENTS ARE SAYING:

"I think this class and the whole CRMS specialist cert is a very great opportunity for an Agent/Broker to protect yourself "

"This class was excellent! It will definitely make me a better practitioner"

"Great class and workbook. Content right on for today's market and situations."

WHY THESE INSTRUCTORS?

Rick Mack is the lead attorney with AAR's legal hotline program and the founding member of *Mack Watson & Stratman*. Frank Dickens has been a licensed REALTOR in Arizona for over 34 years. Frank's teaching is dedicated to risk and business management. The attorney and practitioner instructor team connects the Information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk.

To learn more about the rCRMS certification, visit <http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

To learn more about the GRI designation, visit: www.azgri.com

GIVE CLIENTS THE UTMOST PROTECTION DURING THEIR TRANSACTION...EARN THE RCRMS CERTIFICATION.

REMOTE LOCATIONS: This class will be broadcast live from the AAR classroom directly to the remote classrooms.

Register

www.regonline.com/CRMS2014

DATE

September 15, 2014
9:00 a.m. – 4:00 p.m.

HOST LOCATION

AAR Classroom
255 E. Osborn, Phoenix

REMOTE LOCATIONS

Douglas Association
Lake Havasu Association
Sedona/Verde Valley
Association
Yuma Association
White Mountain Association
Prescott Area Association
Santa Cruz County Board
Southeast Arizona
Association

PRICE

\$79 thru Sept 10
Lunch provided

INSTRUCTORS

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