



# Real Estate Marketing Reboot

**May 7, 2013  
(8:30–4:30)**

One of the reasons why licensees fail or only achieve modest success is their inability to focus on the consumer's needs and to market their services accordingly.

Do you think your marketing plans and strategies at the height of the boom work as well for you today as they did then? Think again.

It's time to reconsider how you promote yourself **and attract new business**.

It's time for a real estate marketing REBOOT and rebuild your marketing campaign and techniques.

In this one-day course, students will revisit marketing fundamentals— branding, relationship marketing. Practical tips in addition to examples of how agents are leveraging their marketing efforts in the field make this course a must for all real estate professionals.

**INSTRUCTOR:** Paula Monthofer.

**COST:** \$59 (includes lunch)

**LOCATION:** Northern Arizona Association of REALTORS classroom

**C/E:** none

**REGISTER:** <http://www.regonline.com/mrb2013>

*The Real Estate Marketing Reboot Course counts as one REBAC elective course to be applied towards the ABR designation and counts as GRI elective credit in Arizona.*

**Presented by: Northern Arizona Association of REALTORS and  
Arizona Association of REALTORS**

**INVEST IN YOURSELF...INVEST IN SUCCESS**