

# Your Secret Weapon in representing seller's in today's market



**Why do sellers need you today?**

**How is your business different from 3 years ago?**

**How has the market changed?**

The SRS- Seller's Representative Specialist Designation course- is a two-day intensive program that reinvents the way you represent sellers in today's challenging market.

This course will provide you with a refreshing prospective of back to basics "nose to nose, toes to toes" consumer contact, combined with today's technology. With comprehensive education on how to deal with Baby Boomers to Gen Y's you will gain a competitive edge to earn more while reducing risk in a market where clients more than ever rely on you for guidance through transactions.

**Your Trainer:** Holly Mabery. Holly has been an active REALTOR for over 13 years. Her experience in numerous seller transactions will bring real experience to the classroom.

**Brought to you by:** SEVRAR and the Arizona Association of REALTORS.

June 26-27, 2013 (8:00 – 5:00 each day). *Lunch provided*

SEVRAR classroom c/e: 3 contract/ 3 agency/ 6 general

Cost: \$179

Register: [www.reaonline.com/srs2013](http://www.reaonline.com/srs2013)

Visit [www.srscouncil.com](http://www.srscouncil.com) for complete details regarding SRS designation and benefits

Attend this course and get cutting edge tools that leave your competition in the dust!