SPANISH FOR REAL ESTATE AGENTS

NEW!

With *Spanish for Real Estate Agents*, you will be able to do the following in Spanish:

- Welcome/receive potential property buyers
- Interview clients to determine their housing needs and preferences
- Discuss financial issues, such as applying for mortgage loans
- Conduct follow-up interviews
- Determine and/or readjust buyer's price range
- Provide detailed property descriptions
- Prepare buyer for property visits and set appointments
- Provide commentary about a property during the visit
- Describe issues related to closing and finalizing a sale

20% DISCOUNT*

SPECIAL INTRODUCTORY PRICE $27.95
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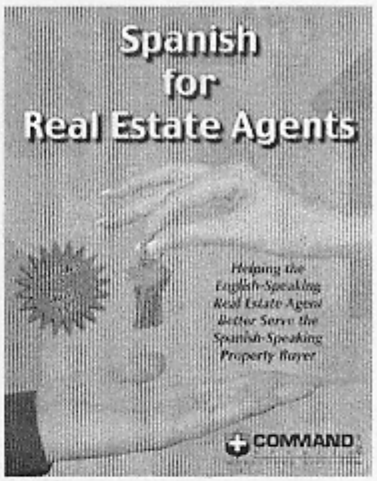
(*membership discount)



Spanish for Real Estate Agents contains 74 pages with over 250 phrases, commands and questions related to purchasing a home.

Easy to learn with immediate results!!

Special Features of the Book:

- Entirely self-instructional
- No prior knowledge of Spanish required
- User-friendly format
- Job-specific language for real estate agents
- Reviewed by licensed real estate agents and native Spanish speakers
- Two accompanying audio CDs for language skills maintenance
- Non-grammar based
- Unique Command Spanish®, Inc. phonetic encoding
- Cross-cultural information
- Glossary specific to buying a home

Command Spanish®, Inc.'s Winning Team includes:

- Nationally-recognized professors of Spanish
- Award-winning professors of curriculum and instructional design
- World-class Spanish language translators
- Respected professional practitioners who serve as consultants

COMMAND SPANISH INC.®
~•CONSUMER DIVISION•~

Command Spanish®, Inc. is the pioneer and creator of occupational Spanish, and the company has over 20 years of experience in occupational Spanish language and cross-cultural training.

YES, I'd like to order *Spanish for Real Estate Agents* at the special introductory price of $27.95 each.

Please ship _____ book(s) to:

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