

**2007 AAR Vacant Land/Lot Purchase Contract
Instructor: K. Michelle Lind (#2451)**

Course Outline and Objectives

Topic	Objective	Teaching Method	Length
Revision Process	Explain the revision process.	Lecture	10
Primary Changes	Discuss the importance of understanding the concepts of the new contract.	Lecture	30
Specific Changes by section	Identify the changes made between the old and new contract	Lecture	20
<i>BREAK</i>			10
Specific Changes by section (cont'd)	Identify the changes made between the old and new contract	Lecture	60
<i>BREAK</i>			10
Review all new addenda	Review changes between the old and new addenda	Lecture	30
Question and Answer Session	Answer questions that were not asked during the previous sections	Group questions	10

TOTAL MINUTES OF INSTRUCTION: 160

Possible credit hours: 180 minutes total, less 20 minutes for breaks = 160 minutes of instruction = 3 credit hours