



***AAR brings national CRB class to Arizona***

## **Brokerage Liability: Develop a Comprehensive Risk Management Plan**

**October 27-28, 2009**

**AAR Classroom    Cost: \$425    Registration link: [www.regonline.com/BROKERU](http://www.regonline.com/BROKERU)**

As a real estate professional, you know that this industry is in a state of constant evolution, ever-changing and always dynamic. As a result, it has become even more important to stay ahead of the information and knowledge curve and strengthen your ability to "think outside the box".

***Stay ahead of the competition...***learn new trends and business strategies to improve individual and company performance...receive practical and proven tools and ideas.

This course includes a take-home CD filled with templates and tools that you can put to use immediately. Includes:

- A Risk Management Checklist and Strategy Worksheet
- Inspection Checklists and Communication Tools
- Anti-Trust Forms, Policies and Training Schedule Examples
- Internal Policies, Procedures and Training Schedule Examples
- Human Resource Policies, Forms and Checklist Examples
- And more....

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### ***Who Should Attend?***

Managers, brokers, owners, team leaders, agents who want to open an office.

### ***Testimonial:***

*This course really is a must for all brokers and managers – there is a huge amount of information and practical material that can be used immediately! I couldn't take notes fast enough. The appendix alone gave me a wealth of resources for my business. Just what I needed in this market. If you haven't taken a CRB Course in a few years, you really haven't taken a CRB course. I highly recommend it!"*    Jeff Nelson, ABR/M, CRB, CRS, HJN Team Real Estate, Sioux Falls, SD



**COUNCIL OF REAL ESTATE  
BROKERAGE MANAGERS**