



HELP YOUR MEMBERS CAPTURE THEIR SHARE OF THE GROWING GLOBAL MARKET

The money is coming in...

- \$66 billion U.S. homes sold to international clients
- \$46,000 more in median price paid by foreign buyers than overall market median market price
- \$50,000 more earned by CIPS designees than non-designees annually
- 55% of foreign buyers paid cash

...help your members put it in their pocket!

By earning the CIPS designation, you are better positioned to support your members who practice international real estate in local markets, you can use the network to stay informed on international real estate trends, and realize new opportunities for important member services.

Get started on your designation! NAR is offering the **CIPS Administration Course** (required for association staff) and the **Global Real Estate: Local Markets** (prerequisite) in Chicago, September 20-21. Deborah Boza-Valledor, AHWD, CIPS, CRB, CRS, GRI, RSPS, TRC, one of the most vibrant and engaging instructors, will lead both courses. We encourage you and your volunteer leaders to take advantage of this unique opportunity to learn side-by-side and bring your members into the future.

Pricing is discounted due to Right Tools Right Now – take the CIPS Administration Course for \$65 (normally \$165). The Local Markets course is also being offered the next day for \$115 – or sign up for both for \$150, a total savings of \$30!

To Register:

Email or fax the registration form to jrszewski@realtors.org or 312.329.8358.



NATIONAL ASSOCIATION OF REALTORS®
The Voice for Real Estate

TUITION

Registration Deadline
September 10, 2010

CIPS Administration Course:

\$65 (discounted from \$165 through
Right Tools, Right Now)

Global Real Estate: Local Markets:

\$115

2-day offering (both courses)

\$150 (take both and save \$30!)

Location:

NAR REALTOR® Building
430 N. Michigan Avenue
Chicago, IL 60611

Please select the class(es) of your choice:

- September 20:** CIPS Administration Course (required for Association Staff; for REALTORS® to use as points on CIPS application)
- September 21:** Global Real Estate: Local Markets (required prerequisite to CIPS courses)

PLEASE CHECK THE BOX BELOW ACCORDINGLY:

Member Non-Member
Local Association _____ NRDS _____ Email: _____

NAME: _____ PHONE#: _____

I am paying by (circle one) Check (payable to NAR) Visa MasterCard AMEX

CREDIT CARD: _____ EXP. DATE: _____

BILLING ADDRESS: _____

SIGNATURE: _____

Online Registration is not available, Please submit this completed form by fax to 312.329.8358.

All forms of payment must be received by September 10 in order to guarantee your registration. Refund requests will be granted if submitted in writing before September 1. No refunds will be given after that date.

Questions? Contact Jennifer at jjzreszewski@realtors.org or 312.329.8376.

